



Stephen Lansdown and Angela Maglieri of Al Tamimi & Company with Helen Conlan of The International Bar Association

## INTERNATIONAL FIRM OF THE YEAR

SPONSORED BY THE INTERNATIONAL BAR ASSOCIATION

### AL TAMIMI & COMPANY

#### Essam Al Tamimi

##### CONTINUED SUCCESS FOR A REGIONAL PIONEER

At a time when many of the largest international players are reviewing their options in the region, Al Tamimi & Company has consolidated its position as one of the most dynamic law firms in the Middle East.

Formed in 1989 as a successful attempt to follow the UK regional firm model and move away from the purely local practices that dominated in the Middle East, the past year has seen this progressive firm launch a new

office in Jeddah and a new association with a firm in Egypt, leaving it with a footprint that spans 16 offices across nine countries. Over the past year, the firm's assets grew by 18% and it has seen its revenue increase by over 25%. This growth comes from a successful push to win more clients and more noteworthy instructions. Evidence of that comes from its impressive track record of advising on every IPO listed in the UAE in the past year.

### HIGHLY COMMENDED

#### ARTHUR COX

##### Brian O'Gorman

In 2015 Arthur Cox demonstrated its dominance of the Irish corporate arena with roles advising Allergan on its \$160bn merger with Pfizer, the largest announced deal in Irish corporate history, and CRH on its acquisition of assets of Lafarge and Holcim for €6.5bn, the largest-ever acquisition by an indigenous Irish company.

#### GARRIGUES

##### Fernando Vives

Garrigues continues to lead the Iberian market, with billings of €335.6m, up 2% on last year and notable increases in revenue per lawyer (6%) and profit per lawyer (8%), underlining its increased efficiency.

#### GOLTSBLAT BLP

##### Andrey Goltsblat

Sanctions, capital flight, a significant drop in investment activity and the overall economic slowdown have all affected the Russian market but, thanks to strong management, this firm achieved impressive results in 2014/15 in terms of financials, reaching its strategic goals, retaining talent and gaining strength in its priority areas.

#### HARNEYS

##### Peter Tarn

2015 was an unprecedented year of international expansion for Caribbean-headquartered Harneys, firstly opening a representative office in Tokyo in July, followed by a combination with Bermudian firm Hurrion & Associates.

#### MAGNUSSON

##### Per Magnusson

As the first-ever firm to cover the Baltic Sea region, Magnusson has continued to leverage cross-referral work to ensure strong financial performance. With the firm launching its latest foreign office in Hong Kong in early 2015, it is now targeting developing trade routes between China/Asia and the Baltic Sea area.

#### NOERR

##### Tobias Bürgers; Alexander Ritvay

As one of the strongest year-on-year performer in the German market over the last five years, with a compound annual growth rate of 11% between 2009 and 2014, Noerr continues to impress.



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could bring to your firm please  
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# In the legal profession, there's only one thing more important than what you know.

Knowing the right people is often crucial but, when you have international clients or clients with international dealings, it can be of great advantage if your friends in high places are also in far-flung places.

As an International Bar Association member, working confidently across international borders presents no problems. You are able to draw on the world's most extensive expertise base to achieve the best possible outcome for both your client and your practice.

IBA membership offers the opportunity to meet, to interact with and to learn from like-minded lawyers and leading practitioners in many jurisdictions, across all continents. Our membership includes over 80,000 of the world's top lawyers and over 190 Bar Associations and Law Societies worldwide.

Whatever your field of specialisation, we can provide you with instant access to a global network of lawyers who are used to applying their local knowledge to the same or similar issues.

The IBA's on-going series of conferences and specialist meetings provides the perfect forum for convivial and constructive networking. Many an international merger or acquisition has been conceived at an IBA meeting and there are more than a few lawyers who say that joining the IBA was probably one of their more astute career moves.

What is more, the ability to market their firm in the right international circles has proven invaluable in many cases.

With membership of the International Bar Association, you can be sure of having the right friends in all the right places, worldwide.

