

PRIVATE CLIENT TEAM OF THE YEAR
SPONSORED BY COUTTS

Mills & Reeve

Matthew Hansell

Making a key contribution to the business

This regional force has consistently put private client at the forefront of its strategy and its commitment has paid off: Mills & Reeve's private wealth sector contributed nearly £15m to the firm's record £80m turnover in 2013/14, making it the second-largest sector group at the firm after real estate investment. And with nearly 1,500 new private clients instructing the firm in the last financial year alone, the group's turnover has grown by 15% year on year.

This innovative team's strength lies in specialist areas of private wealth, including landed estates and work for business owners, as well as matters with an international element. Significant highlights during 2014 include advising on the reported family cases of *Tchenguiz-Imerman v Imerman* and *CC v NC*, both of which concerned international issues on divorce; and winning a competitive tender for the government-backed Money Advice Service on its suite of documentation on separation and divorce. In addition, the firm's contentious trust and probate team was boosted by the arrival of specialist litigator Simon Pedley from Pannone at the start of 2014.

HIGHLY COMMENDED

ADDLESHAW GODDARD

Mark Hastings

Hastings led a multi-disciplinary team acting for the daughter of the late Boris Berezovsky in a fiercely contested battle over control of the oligarch's estate. The daughter, who was also executor of her father's will, engaged in a hard-fought and acrimonious dispute with creditors Aeroflot, with the Addleshaw team successfully negotiating a bespoke protocol for the future administration of the estate.

BOODLE HATFIELD

Sara Maccallum

Showing 24% growth over 2014, work for this well-established private client team recently includes specialising in providing bespoke advice to first-generation entrepreneurs, particularly in the area of potential 'equity harvesting' strategies and how those may be treated from a UK tax perspective; as well as offshore structuring advice to high-net-worth individuals.

BURGES SALMON

Jim Aveline

A busy year for this recommended team, with revenues forecast to increase by 18% year-on-year. Work highlights include reviewing



(L-R) Rebecca Hughes of Coutts with Mills & Reeve's Matthew Hansell

over 1,000 offshore companies and trusts as part of a corporate acquisition, and structuring the complex dissolution of a £20m family partnership.

TAYLOR WESSING

Andrew Hine

Comprising 21 partners, this successful international team has employed a model that many firms looking to develop a cross-border private client capability would like to emulate. During 2014, the firm underlined its commitment to the practice with two experienced lateral hires from Bircham Dyson Bell and Wragge Lawrence Graham & Co.

WITHERS

Chris Groves; Robin Paul

This highly experienced and respected international private client firm demonstrated its credentials in two key matters in 2014: it advised on probate issues over the estate of artist Mary Fedden, which was one of the first estates that benefitted from the new Artist Resale Right. It also advised the Spencer-Churchill family on a £60m bond issue by a unit trust and is leading on complex probate issues arising following the death of the 11th Duke of Marlborough.

EXCELLENCE PAYS DIVIDENDS.

Congratulations to Mills and Reeve, winner of the Private Client Team of the Year Award.
Exceptional effort, well rewarded.

